

Message Text

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PAGE 01 NAIROB 13782 071427Z
50 45
ACTION AID-31

INFO OCT-01 AF-08 ISO-00 /040 W
----- 028010
R 071302Z DEC 76
FM AMEMBASSY NAIROBI
TO SECSTATE WASHDC 4623

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E.O. 11652: N/A
TAGS: EAID, KE
SUBJECT: ACCELERATED IMPACT PROGRAM--KENYA

REF: (A) STATE 294834, (B) NAIROBI 13664, (C) AIDTO CIRC
A-566, OCT. 27, 1976

1. REFTELS OBVIOUSLY CROSSED. REF B EXPLAINED THAT EMB
HAD ALREADY OBTAINED MINFINANCE KIBAKI'S ENTHUSIASTIC
INVITATION TO PAUL MUELLER. IN ABSENCE CLARIFICATION
PROVIDED REF A, HOWEVER, WE LEFT IMPRESSION WITH KIBAKI
THAT MUELLER WOULD PAY ALL COSTS FOR THIS FIRST TRIP.

2. REASON FOR MISUNDERSTANDING IS CLEAR TO AMBASSADOR.
HE UNDERSTOOD MR. MURPHY TO HAVE SAID THAT IF MUELLER
INTERESTED, HE ALONE WOULD MAKE INITIAL VISIT TO KENYA.
ON HIS RETURN USA, AND DEPENDENT ON HIS REACTION, HE WOULD
THEN RECOMMEND THAT FIVE OR SIX MAN GROUP VISIT KENYA
IN REPRESENTATION ALL AGRIBUSINESS COUNCIL MEMBERS.
AMBASSADOR'S (MIS)UNDERSTANDING WAS THAT INITIAL VISIT
BY MUELLER ALONE WOULD BE AT NO REPEAT NO COST TO GOK,
BUT THAT FOLLOW-UP GROUP VISIT WOULD BE SUBJECT TO GOK'S
PAYING LOCAL COSTS. EMB APPRECIATES CLARIFICATION.

3. AMBASSADOR RECALLS THAT PURPOSE OF GOK'S PAYING LOCAL
COSTS AT ALL WAS TO ENSURE PSYCHOLOGICAL COMMITMENT. KIBAKI'S
ENTHUSIASM FOR THIS PROJECT COULD NOT BE GREATER. THERE
IS THEREFORE NO NEED TO TEST HIS COMMITMENT FURTHER BY
MAKING FINANCIAL DEMAND. MOREOVER, BECUASE OF ACCELERATED
NATURE THIS PROJECT, HE MIGHT UNDERSTANDABLY HAVE
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DIFFICULTY FINDING DISCRETIONARY FUNDS. WE SHOULD NOT

INVITE EITHER EMBARRASSMENT OR DELAY. WE STRONGLY RECOMMEND THAT AID/W PAY FULL OR, IF THAT IS IMPOSSIBLE, LOCAL COSTS TO PERMIT PAUL MUELLER TO VISIT KENYA IN FEBRUARY.

4. TRIP BY MUELLER WOULD FOCUS GOK AND KENYAN PRIVATE-SECTOR INTEREST ON AGRIBUSINESS IN UNIQUE WAY WHICH SHOULD REDUCE COST TO AID FOR AGRICULTURAL DEVELOPMENT IN LONG RUN. IN REF C, ADMINISTRATOR STRESSED NEED TO INITIATE PROJECTS WHICH WILL BUILD MORE EFFECTIVE AGRIBUSINESS SYSTEMS. TO THIS END ADMINISTRATOR SAID AID/W WOULD PROVIDE AID MISSIONS WITH NECESSARY RESOURCES TO INVESTIGATE. A CONSULTANCY BY MUELLER MIGHT BE VIEWED AS A PROJECT DEVELOPMENT COST WITHIN GUIDELINES REF C, SINCE BARINGO PROJECT SEEMS IDEALLY TAILORED TO CRITERIA FOR ASSISTANCE AS OUTLINED REPAIR.

5. WE EARNESTLY HOPE AID/W WILL AGREE TO PAY COSTS FOR MUELLER TRIP IN FEBRUARY SO THAT KIBAKI'S PRESENT UNDERSTANDING OF NO COST TO GOK WILL BE VALIDATED AND WE CAN MOVE FORWARD WITHOUT DELAY. WOULD APPRECIATE EARLIEST REPLY.

DECON 12/7/76
MARSHALL

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: INVITATIONS, FOREIGN ASSISTANCE
Control Number: n/a
Copy: SINGLE
Draft Date: 07 DEC 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: greeneet
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976NAIROB13782
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760451-1150
From: NAIROBI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19761266/aaaacfcx.tel
Line Count: 86
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION AID
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 76 STATE 294834, 76 NAIROBI 13664
Review Action: RELEASED, APPROVED
Review Authority: greeneet
Review Comment: n/a
Review Content Flags:
Review Date: 26 JUL 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <26 JUL 2004 by BoyleJA>; APPROVED <29 OCT 2004 by greeneet>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: ACCELERATED IMPACT PROGRAM--KENYA
TAGS: EAID, KE, (MUELLER, PAUL)
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006